

BEDANDBATHDEPOT.COM

SMART PLAN FOR ANNUAL HOTEL LINEN PURCHASES

Unmatched benefits, round the year, only for you.



SECURITY AGAINST PRICE HIKES :

- You will be secured against future price hikes for Bed & Bath Linen.*
- Item rates will be frozen at the time of placing the annual order, until fulfilment of the total order.



SAVE ON INTEREST COSTS ON MAINTAINING INVENTORY .

- You do not have to invest/pay for the full annual order in advance.
- You pay as you order, only for what you receive.



SAVE ON COSTS & HASSLES OF STORING INVENTORY

- You do not need to store for the full year , thereby saving on storage space/cost .
- You will receive newly produced goods, every time.



MAINTAIN CONSISTANCY OF QUALITY STANDARDS.

- You will be assured of the same quality in every supply, round the year. No GSM/TC variations.
- You can now promise the consistency in service & comfort to your guests round the year.



AVOID FREQUENT SOURCING & NEGOTIATION HEADACHES.

- You need not waste your time in identifying new vendors & negotiating with them, every time.
- Spend your time in giving better service to your guests.



NO ADVANCE PAYMENTS FOR EVERY DELIVERY.

- There is no need to pay 50% advance for every order*.
- Just pay 100% amount before each delivery*.



BRANDING

FREE BRANDING ON ALL PURCHASED ITEMS

- Woven Labels with your company/brand logo will be sewn in the every linen item for distinction & identity, at no extra cost.
- We also offer Custom Logos on Jacquard weaving of Bath Linen.



HOTELS.

SECURE YOUR LINEN FROM GETTING MIXED WITH THAT OF OTHER

- Your linen will never get mixed with others in the commercial laundry since they will carry your labels.
- The label will also have a monthly calendar for your HK team to mark the month of issue & keep track of the actual usage.



NO FORCEFUL COMMITMENT

- In case you are not happy with our services, there is no compulsion to continue for the full term.
- You can cancel the balance order & adjust your deposit in the final delivery, any time during the year. (T&C apply)

Terms & Conditions;

- Minimum annual order value should be Rs 3.00 lacs or more.
- Deposit of 10% will be interest free and will be adjusted in the last invoice only.
- Delivery can be taken in 3 or max. 4 lots.
- Transportation & cartage expenses will not be part of the contract & will be payable as per actuals.
- Price hike for any item is covered up to 10% only, for the duration of the contract. In case the hike is more than 10%, it is payable by the client.
- Clients can upgrade or downgrade the qualities/collections, any time during the year.
- There could be minor, lot to lot variations in the finishing of the fabrics; However the GSM/TC will remain the same.
- Payment terms –
 - 10% of full order value to be paid in advance as deposit.
 - 1st delivery - 40% in advance, 60% before delivery.

- Subsequent deliveries – No advance payment is required, 100% before delivery.