### SMART BUYING PLANS FOR ANNUAL HOTEL LINEN PURCHASES

<u>Unmatched benefits, round the year, only for you.</u>



## SECURITY AGAINST PRICE HIKES:

- You will be secured against future price hikes for Bed & Bath Linen.\*
- Item rates will be frozen at the time of placing the annual order, until fulfilment of the total order.



## SAVE ON INTEREST COSTS ON MAINTAINING INVENTORY:

- You do not have to invest/pay for the full annual order in advance.
- You pay as you order, only for what you receive.

## MAINTAIN CONSISTANCY OF QUALITY STANDARDS:

- You will be assured of the same quality in every supply, round the year. No GSM/TC variations.
- You can now promise the consistency in service & comfort to your guests round the year.



# AVOID FREQUENT SOURCING & NEGOTIATION HEADACHES:

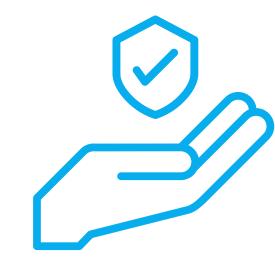
- You need not waste your time in identifying new vendors & negotiating with them, every time.
- Spend your time in giving better service to your guests.

### NO ADVANCE PAYMENTS FOR EVERY DELIVERY:

- There is no need to pay 50% advance for every order\*.
- Just pay 100% amount before each delivery\*.

## FREE BRANDING ON ALL PURCHASED ITEMS:

- Woven Labels with your company/brand logo will be sewn in every linen item for distinction & identity, at no extra cost.
- We also offer Custom Logos on Jacquard weaving of Bath Linen.



## SECURE YOUR LINEN FROM GETTING MIXED WITH THAT OF OTHER HOTELS:

- Your linen will never get mixed with others in the commercial laundry since they will carry your labels.
- The label will also have a monthly calendar for your HK team to mark the month of issue & keep track of the actual usage.



# NO FORCEFUL COMMITMENT

- In case you are not happy with our services, there is no compulsion to continue for the full term.
- You can cancel the balance order & adjust your deposit in the final delivery, any time during the year. (T&C apply)

#### TERMS & CONDITIONS

- Minimum annual order value should be Rs 3.00 lacs or more.
- Deposit of 10% will be interest free and will be adjusted in the last invoice only.
- Delivery can be taken in 3 or max. 4 lots.
- Transportation & cartage expenses will not be part of the contract & will be payable as per actuals.
- Price hike for any item is covered up to 10% only, for the duration of the contract. In case the hike is more than 10%, it is payable by the client.
- Clients can upgrade or downgrade the qualities/collections, any time during the year.
- There could be minor, lot to lot variations in the finishing of the fabrics; However the GSM/TC will remain the same.

#### Payment terms –

- 10% of full order value to be paid in advance as deposit.
- 1st delivery 40% in advance, 60% before delivery.
- Subsequent deliveries No advance payment is required, 100% before delivery.